

What is it?

M-Tech™ Voice is a simple voice or pen-activated software product for taking an inventory for a household move. The inventory can be printed or emailed. It links smoothly to the in-house systems currently available to Moving Companies, and Agencies. As a result, it makes the moving industry efficient and more productive. It brings the industry into the technical world in a user friendly way. The mover will no longer have to write down long inventories and battle with handwriting.

The system accepts data input in three ways:

1. Using the pen stylus to select from automatic dropdown menus and popup lists that are created, and driven, by the program.
2. The mover can write directly into the field edit boxes with the pen stylus and his handwriting is then converted to type font automatically.
3. Or, by using a headset microphone to "Speak" the data field entries, from commands listed in the Voice Libraries for voice recognition.

The software can be purchased for use with a portable PC or Laptop. Or, it can be purchased preloaded on a dependable Pen based Tablet computer. This compact tablet systems put the most advanced inventory, communications, and record systems at the mover's fingertips.

History

In the 1990's, Wayne Dow searched for a program to take inventory for movers. When he could not find one, he decided to build his own. In 1995, he completed a software program that met his needs. Over the past 8 years, he developed and tested the M-Tech™ Voice System and converted it from DOS to windows. Mr. Dow has found that the program is an essential ingredient to complete the Household Moving Industries move into the digital age. He founded Movers Technology in order to share his solution with the Household Moving Industry and other Owner-operators.

This product has been developed with the end user in mind. Wayne has 30 years experience in the industry. He designed it. He tested it. He uses it. The system duplicates the current basic inventory processes on the computer. Thus there is minimal training. It will not be a total change of culture for the operators to switch from hand written inventories to M-Tech™ Voice inventories. They are doing essentially the same thing--it is just taking less time, it is legible, and it is in digital format.

The software is designed for use on open architecture PC equipment. This provides customers the ability to add any Windows® program or PC peripheral to the system. Our customers are not tied to propriety system platforms and operating systems.

The developmental team utilizes Delphi for the product coding. Following the coding development, the product goes under rigid quality assurance and alpha testing to detect bugs and data flow irregularities. This is an ongoing process as Movers Technologies

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Inc. strives for constant product improvement. The experience facilitates the data flow charts, which lays the foundation for the actual coding process.

The software has been tested on the job in the household-moving environment. The customer can purchase it installed on a computer or can just purchase the CD.

How does it work?

The M-Tech™ Voice system is designed to cut hours off the inventory process. It is based on the single entry principal. There are seven main function areas to the system.

1. Contractor Page

The Owner-operator enters his personal information, such as name, tractor number, agency or van line, etc.

2. Jobs Page

The 'jobs page' contains the pertinent customer information and the origin and destination, load date and Registration Number.

3. The Starting Number Page

The Owner-operator details the tape color and starting number for the inventory process. The system allows for multiple colors for differentiating delivery locations.

4. The Inventory Page

The Inventory Page is used to build the inventory. It can be accomplished by utilizing the computer's keyboard. If the Fujitsu unit is purchased input is through either voice activation and/or pen touch technology. The flow of the program is logically laid out conforming to the inventory process. For example, a typical sequence of voice commands may be "Boys Room", "CP" (Carrier Pack), "Medium" (3.5 cube carton), "Bedding" or "Boys Room", "Non Pack", "Head Board", "Top Edge Dented". The system is made up several databases of items that can be selected from drop down lists. For example, there is a user accessible file containing the conditions commands database (Top Edge Dented) that can be used or modified to describe the condition of the furniture. As a result, the inventory list will be a clearly typed usable document. Each database can be easily modified to suite the operators needs.

5. Forms Page

The 'Forms Page' contains reports to view and print. Example reports include the actual inventory, the packaging report, the job summary report, etc....

6. Voice Page

The 'Voice page' lets the operator customize the system to better suit the operator's needs. It allows for multiple users and the addition of "words" into the different menus, lists, and databases.

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7. Mail Room Page

The mailroom allows for the organization and sending of jobs via email to any recipient on the internet. It allows the operator to store multiple email address and to send a memo along with the inventory. This dramatically speeds up the processing of inventories and billing.

Benefits / Advantages

- Increase productivity of the owner-operator and the agency
- Enhance communications between the two
- Improve the accuracy of records
- Produce legible reports and inventories in plain English
- Produce computer generated carton count reports
- Make industry forms instantly available to the driver
- Provide instant documentation for billing the accounts
- Provide legible reports for claims handling and documentation. This helps the customer who has been moved. It will reduce the claims for the Agency.
- It will simplify storage of previous inventory and job documentation and it will make this documentation readily available.

Savings

For the Owner-operator, the product cuts the inventory time in half. As a result, the software pays for itself quickly. Currently operators must hand write an entry describing each piece of furniture, or box, that is taken from the house, and loaded for shipment. During this time, the hired labor is unsupervised and sometimes idle--waiting for the Operator to finish this Inventory process. The operator is still paying for the labor.

Through the use of the program's email capability, the inventory reports can be sent to the home office on the same day that the job is complete. For the Agency, billing is advanced in time, the inventory is legible, and there are fewer damage dispute claims. Currently, a significant percentage of time is spent negotiating damage disputes and many cases are merely paid because the inventory sheet is illegible.

Features

- Drop down menus
- Voice Activated or pen activated
- Provides printed, legible digital inventory
- Compact
- Email capability
- Links to Agency, Van Line, or Operators home office
- Intuitive and easy to use
- Accommodates any other software on the computer
- Open architecture
- Simple means to legibly record the condition of the furniture

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- A unified way of doing business
- Automatic box counting

A new working partnership between the Agency and Owner-operator

Moving organizations are now updating all the internal office processes with Information Solutions, from the bid process to the billing process. The only area that is being overlooked is the Owner-operator services. Other products generally do not appeal to the Owner-operator. Although other products handle the inventory process, it is very cumbersome to use and has no additional features. The M-Tech™ Voice system was designed to make the inventory process easier for the Owner-operator while linking into the Agency back office—improving operations for both partners.

Benefits to The Agency office

- Movers Technology provides a unified way of practicing business.
- The office version of the M-Tech™ Voice system enables the office to receive the completed inventory via email on the same day that the job is completed.
- The Agency can start the billing process faster.
- The Agency will now have a digital inventory that can be easily stored and easily read.
- The M-Tech™ system automatically calculates the number of boxes in each shipment. No more hand counting for “Pack Per Inventory” accounts.

A bonus--Claims are reduced

Agencies now have to go to the files and retrieve the handwritten inventory and look up the specific item. They must decipher the penmanship of the mover and see if it was noted in the sheets. Often the claim goes undisputed due to the handwriting or the difficulty proving that the scratch was noted. If the inventory was sent from an M-Tech™ System, the agency would be able to search the database, locate the item and respond to the claim in a matter of minutes, without leaving the computer and the phone.

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How Did We Start?

Movers Technologies Inc. was founded with one simple idea; make the moving industry more efficient. Though that may seem like a large goal, we decided to give it our best shot.

Wayne Dow, President, has been in the moving industry since 1970. He knows first hand the various problems and obstacles that people in this line of work face. As a result, he created and uses the M-Tech Computer Inventory Software.

M-Tech and How It Works

The Movers Technologies Inc. **M-Tech** software was designed to eliminate repetitive inventory listings, historically handwritten, by combining menu driven software, or Voice Recognition, and state of the art pen based computer equipment.

In the *Screen* entry mode, the pen based computer tablet uses a tap of the special pen to facilitate the input of menu selections similar to a mouse on a standard computer. Simply make a selection from the software-generated lists and menus and tap on your selection. For unique and unusual entries, use handwriting recognition directly in the field edit box.

The **M-Tech** software guides you through logically flowing field input selection lists, which are maintained, and embedded, in the libraries of the program. An edit utility allows the user to access, and customize the Room, Article, Box Contents, and Condition library files as necessary.

While in the *Voice Recognition* mode, the user can walk through the house placing inventory tags and speaking into the headset microphone, while the program simultaneously writes the inventory while keeping the correct inventory collated with the correct tag number.

The Voice Menus are edited with the Menu builder utility. Here the user can simply select the command menu and add or delete from the command list.

As You Can See...

Movers Technologies Inc. has taken the next step in making the moving industry more efficient. Not only that, but we have taken great strides to bring the moving industry up to par by becoming technologically advanced.

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